# **Blast off with Google Cloud**

### **Go further with Google Cloud**

Google increasingly has a role to play in complex cloud environments. The capabilities of Google Cloud, such as machine learning, open source options and next-gen analytics, are changing the conversation around what's possible. And Pythian can help you take full advantage of it. With more than 25 years of experience, Pythian has the capabilities of a global systems integrator but the flexibility of a boutique consultancy. While we have a strong focus on professional services, if you're just starting out with Google Cloud we can grow with you by monitoring and supporting your Google Cloud environment on a daily basis—and, when you're ready, we can help you find innovative solutions to meet your business goals.



At Pythian, not only will you gain access to an amazing support team and ongoing management, you'll also get a package of benefits when you move your billing to Pythian that can help set you on a path to success—all for free.



#### **ONBOARDING SUPPORT**

#### Hit the ground running with onboarding support

Just starting your cloud journey? We'll be there to help set you up for success at getting the most out of your Google Cloud environment. Already using Google Cloud? When you switch to Pythian, we'll perform a robust Health Check to make sure everything is set up properly and ensure you're able to take full advantage of everything Google Cloud has to offer.



#### **COST OPTIMIZATION WITH FINOPS**

#### Optimize your cloud spend

Managing and optimizing your cloud services is an important element in ensuring you're getting the most out of your cloud environment. With our powerful FinOps service, you'll be able to continuously analyze and manage your own cloud usage and spend, ensure adherence to budgets, and discover opportunities to drive down costs.

#### You'll also receive:

- A 15% discount on upgrades to higher service tiers, including fully managed FinOps guidance and support, powerful security and compliance capabilities, and advanced customization features
- A free assessment of your AWS, Azure and OCI footprints, with a 15% discount on our FinOps services for other clouds. With it, you can have unified visibility, reporting, analysis, and management across all your cloud environments

Whether you want to manage FinOps yourself or have us do it for you with our fully managed FinOps offering, learn more on how to maximize the business value of your cloud ecosystem.



#### **MATCHING FUNDS BANK**

#### Do more for less

Take full advantage of all things cloud, including IoT, advanced analytics and machine learning—all through Pythian. Whether you're a month-to-month or committed billing customer, with a Pythian matching funds bank of up to 2% you'll be able to make your spend go further, while tapping into the expertise that Pythian brings to the table.



#### **PYTHIAN SOLUTIONS FOR GOOGLE CLOUD**



#### **Google Cloud expertise:**

As a premier Google Cloud Partner with multiple Specializations, we combine our expertise in infrastructure, analytics and databases with Google Cloud's leading products. We offer a full range of Google Cloud solutions and consulting services to help you achieve your Google Cloud vision, tailored to fit your industry and key workloads.

#### **Industry experience:**

Pythian has 25 years of proven expertise in data warehousing architecture, development and migration, both on-premise and in the cloud. This is coupled with deep expertise in artificial intelligence, machine learning and other advanced analytical and data sciences, as well as functional expertise across a wide array of industries.

#### Comprehensive service portfolio:

We offer an unmatched collection of services to help you at every point on your cloud journey. From migration planning to data warehouse design and implementation, from managed databases to AI-powered data analytics, from business and data strategy to DevOps, from onpremise to hybrid to cloud to multi-cloud, we offer a comprehensive set of services for all of your Google Cloud requirements.













Partner

of the Year

### **ABOUT PYTHIAN**

An award-winning, Google Cloud MSP and Specialization Partner, Pythian provides end-to-end services for all Google Cloud. Founded in 1997, Pythian is a global IT services company that helps organizations transform how they compete and win by helping them turn data into valuable insights, predictions and products. From cloud automation to machine learning, Pythian designs, implements and supports customized solutions to the toughest data challenges.

#### **OFFICES**

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## Ready to get started?

Book time with a Google Cloud expert today.



